

---

# **BUSINESS PARTNER DIRECTORY**

## **2011-2012**

---



## **ASSOCIATION OF LEGAL ADMINISTRATORS**

*Business Partners are a valuable resource  
and contribute greatly to our success.*

---



## ASSOCIATION OF LEGAL ADMINISTRATORS SAN DIEGO CHAPTER

As the new Director of Business Partner Relations, I am very pleased to provide you with the 2011 Business Partner Directory. This directory lists all of our Business Partners who are partnering with ALA in our Business Partner Program and in our Legal Resource Fair. We encourage all of you to contact our Business Partners first to provide you with their expertise in products and services.

To our Business Partners who are partnering with us again this year and to the Business Partners new to the program, our members thank you for your support. With our continuous efforts to enhance the program, I am confident you will find your experience rewarding and valuable.

This directory has been created in an electronic format for your convenience. The Business Partners' logos and emails are linked for easy access to their websites and emails whenever you are seeking new products and services.

On behalf of the Chapter, I would like to extend our sincere appreciation to all of our Business Partners who greatly contribute to the success of our members.

Please feel free to contact me should you have any questions regarding our Business Partner Program.

Respectfully,

Anna Rushworth  
Director of Business Partner Relations  
San Diego Chapter of the  
Association of Legal Administrators  
[rushworth@higgslaw.com](mailto:rushworth@higgslaw.com)  
619-595-4393

---

AFLAC	15
AHERN Insurance Brokerage	9
Blumenthal Insurance Services	16
BurdgeCooper	38
CalExpress	41
Canon Business Solutions	10
City National Bank	3
Complete Office of California, Inc.	17
Considine & Considine	36
Copper Conferencing	18
Cor-O-Data	19
Davidson Legal Staffing	4
Document Technologies, Inc. (DTI)	31
Equitrac Corporation	20
Esquire Innovations, Inc.	32
Esquire Litigation Solutions	42
Exclusively Legal	2
First Legal Network	21
H.G. Litigation	43
Hutchings Court Reporters	11
IKON Management Services	12
Innovative Computing Systems, Inc.	22
Iron Mountain	23
Kimball Office and Interior Solutions of Southern California	44
Knox Services	39
Konica Minolta Business Solutions	5
LANSolutions LLC	33
LAW DAWGS/QUID PRO QUO	13
LPE, Inc./Logo Product Experts	45
Morgan Stanley Smith Barney	24
Mr. Copy Smart Document Solutions, A Xerox Company	46
Nationwide Legal, Inc.	6
Nika Water	47
Norco Delivery Services	25
Océ Business Services	26
Office Depot Business Solutions Division	34

---

Olpin Group	27
Personal Touch Dining	28
Peterson Reporting, Video & Litigation Services	7
Project Leadership Associates	14
Rainbow Vending & Office Coffee Service	29
Robert Half Legal	1
San Diego Business Journal	37
TERIS	30
Union Bank	8
WAMS, Inc.	48
WebJuris	40

---

# INDEX TO KEY SERVICES

---

## ACCOUNTING SERVICES

Considine & Considine .....	36
-----------------------------	----

## ATTORNEY SERVICES

CalExpress .....	41
First Legal Network .....	21
Knox Services .....	39
Nationwide Legal, Inc.....	6
Norco Delivery Services .....	25

## BENEFITS/RETIREMENT PROGRAMS

AFLAC .....	15
AHERN Insurance Brokerage.....	9
City National Bank .....	3
Considine & Considine .....	36
Morgan Stanley Smith Barney .....	24

## CASE MANAGEMENT

Project Leadership Associates .....	14
-------------------------------------	----

## CATERING SERVICES

Personal Touch Dining .....	28
-----------------------------	----

## COFFEE/REFRESHMENT SERVICES

Complete Office of California, Inc. ....	17
Nika Water .....	47
Rainbow Vending and Office Coffee Service .....	29

## CONFERENCE CALLING

Copper Conferencing .....	18
---------------------------	----

## CONSULTING/SPACE PLANNING

Kimball Office and Interior Solutions of Southern California .....	44
---	----

## COPIERS

Canon Business Solutions.....	10
IKON Management Services .....	12

Konica Minolta Business Solutions .....	5
Mr. Copy Smart Document Solutions, A Xerox Company .....	46
<b>COPY SERVICES</b>	
TERIS .....	30
<b>COPY SERVICES</b>	
CalExpress .....	41
<b>COST RECOVERY</b>	
Canon Business Solutions.....	10
Equitrac Corporation Inc.....	20
Mr. Copy Smart Document Solutions, A Xerox Company .....	46
<b>COURT REPORTING</b>	
H.G. Litigation .....	43
Hutchings Court Reporters .....	11
Peterson Reporting, Video & Litigation Services.....	7
<b>DESKTOP SOFTWARE, TEMPLATES &amp; MACROS</b>	
Esquire Innovations Inc. ....	32
<b>DISASTER PREVENTION/RECOVERY</b>	
Innovative Computing Systems, Inc. ....	22
LANsolutions LLC.....	33
WAMS, Inc. ....	48
<b>DOCUMENT MANAGEMENT/RETRIEVAL</b>	
Cor-O-Data .....	19
Esquire Innovations Inc. ....	32
First Legal Network .....	21
Knox Services .....	39
Konica Minolta Business Solutions .....	5
Mr. Copy Smart Document Solutions, A Xerox Company .....	46
Olpin Group .....	27
Project Leadership Associates .....	14

---

## **E-DISCOVERY**

Canon Business Solutions.....	10
Esquire Litigation Solutions .....	42
Exclusively Legal.....	2
Iron Mountain .....	23
Océ Business Services .....	26
TERIS .....	30

## **FACILITIES MANAGEMENT**

Document Technologies, Inc. (DTI).....	31
IKON Management Services .....	12
Konica Minolta Business Solutions .....	5

## **FILE CABINETS/SYSTEMS**

Kimball Office and Interior Solutions of Southern California .....	44
Office Depot Business Solutions Division .....	34
Olpin Group .....	27

## **FINANCIAL SERVICES/MANAGEMENT**

City National Bank .....	3
Morgan Stanley Smith Barney.....	24
Union Bank .....	8

## **FURNITURE**

Complete Office of California, Inc. ....	17
Kimball Office and Interior Solutions of Southern California .....	44
Office Depot Business Solutions Division .....	34
Olpin Group .....	27

## **GIFTS - CORPORATE**

LPE, Inc./Logo Products Experts.....	45
--------------------------------------	----

## **HEALTH & WELLNESS**

Nika Water .....	47
------------------	----

## **HOSPITALITY**

Personal Touch Dining .....	28
-----------------------------	----

<b>HUMAN RESOURCES</b>	
AFLAC .....	15
<b>IMAGE/COPY SERVICES</b>	
Esquire Litigation Solutions .....	42
Knox Services .....	39
TERIS .....	30
<b>INSURANCE RELATED SERVICES</b>	
AFLAC .....	15
AHERN Insurance Brokerage.....	9
Blumenthal Insurance Services.....	16
Morgan Stanley Smith Barney.....	24
<b>INTERNET/INTRANET/EXTRANET</b>	
WebJuris .....	40
<b>LEGAL RESEARCH</b>	
Nationwide Legal, Inc.....	6
Norco Delivery Services .....	25
<b>LITIGATION SUPPORT</b>	
Document Technologies, Inc. (DTI).....	31
Esquire Litigation Solutions .....	42
Exclusively Legal.....	2
H.G. Litigation .....	43
Hutchings Court Reporters .....	11
IKON Management Services Solutions .....	12
LAW DAWGS/QUID PRO QUO .....	13
Océ Business Services .....	26
Peterson Reporting, Video & Litigation Services.....	7
<b>MARKETING</b>	
BurdgeCooper .....	38
Copper Conferencing .....	18
LPE, Inc./Logo Products Experts.....	45
San Diego Business Journal.....	37
<b>MESSENGER/DELIVERY SERVICES</b>	
CalExpress .....	41

First Legal Network .....	21
Nationwide Legal, Inc.....	6
Norco Delivery Services .....	25
<b>NETWORK ADMINISTRATION</b>	
Innovative Computing Systems, Inc.....	22
LANsolutions LLC.....	33
Project Leadership Associates .....	14
WAMS, Inc.....	48
<b>OFFICE SUPPLIES/STATIONERY/FORMS</b>	
Complete Office of California, Inc. ....	17
Nika Water .....	47
Office Depot Business Solutions Division .....	34
<b>OFFSITE STORAGE</b>	
Cor-O-Data .....	19
Iron Mountain .....	23
<b>OUTSOURCING</b>	
Document Technologies, Inc. (DTI).....	31
LANsolutions LLC.....	33
WAMS, Inc.....	48
<b>PLACEMENT SERVICES - PERMANENT</b>	
Davidson Legal Staffing .....	4
<b>PLACEMENT SERVICES - TEMPORARY</b>	
Davidson Legal Staffing .....	4
<b>PRINT MANAGEMENT</b>	
Equitrac Corporation Inc.....	20
<b>PRINTER/ENGRAVER</b>	
BurdgeCooper .....	38
<b>PROMOTIONAL PRODUCTS</b>	
LPE, Inc./Logo Products Experts.....	45
<b>PUBLICATIONS</b>	
San Diego Business Journal.....	37

<b>RECORDS MANAGEMENT</b>	
Cor-O-Data .....	19
Iron Mountain .....	23
Océ Business Services .....	26
<b>RECRUITMENT/E-CRUITING</b>	
LAW DAWGS/QUID PRO QUO .....	13
<b>SPECIAL EVENTS SERVICES</b>	
Personal Touch Dining .....	28
<b>TEMPORARY/PERMANENT PLACEMENT</b>	
Exclusively Legal.....	2
LAW DAWGS/QUID PRO QUO .....	13
Robert Half Legal .....	1
<b>VENDING</b>	
Rainbow Vending and Office Coffee Service .....	29
<b>VIDEO CONFERENCING</b>	
Copper Conferencing .....	18
H.G. Litigation .....	43
Hutchings Court Reporters .....	11
Innovative Computing Systems, Inc. ....	22
Peterson Reporting, Video & Litigation Services.....	7

---

*This page left blank intentionally*

# PLATINUM PARADISE

---

## Robert Half Legal



Robert Half® Legal

Jonathan Perrelli  
600 W. Broadway, Suite 2100  
San Diego, CA 92101  
619-234-3181 t  
619-234-3068 f

[jonathan.perrelli@roberthalflegal.com](mailto:jonathan.perrelli@roberthalflegal.com)  
<http://www.roberthalflegal.com>

Robert Half Legal is a leading provider of legal professionals on a project and full-time basis. We specialize in the placement of attorneys, paralegals, and legal support personnel for law firms and corporate legal departments.

### **Key Services**

Temporary/Permanent Placement

# GOLDEN SUNSET

---

## Exclusively Legal



ATTORNEY & STAFFING SPECIALISTS

Patti Matthie  
402 W. Broadway, 25<sup>th</sup> Floor  
San Diego, CA 92101  
619-595-0440 t  
619-595-0450 f

[pmatthie@exclusivelylegal.com](mailto:pmatthie@exclusivelylegal.com)  
<http://www.exclusivelylegal.com>

Exclusively Legal's team of highly seasoned consultants boasts more than 100 years combined legal experience and enjoy ALA relationships spanning over 20 years. Differentiated by our core values of Integrity, Communication, Creativity and Commitment to Delivering our Best, we partner with law firms and corporate legal departments to provide creative and customized staffing solutions to include temporary, direct hire, project attorneys and trial teams.

### **Key Services**

E-Discovery

Litigation Support

Temporary/Permanent Placement

# SILVER SAND CASTLE

---

City National Bank



Randy Reed  
225 Broadway, Suite 900  
San Diego, CA 92101  
619-645-6122 t  
619-645-3419 f  
[randall.reed@cnb.com](mailto:randall.reed@cnb.com)  
<http://www.cnb.com>

City National Bank has been dedicated to serving the special financial needs of attorneys, law firms and their staff for more than 50 years. We can provide cash flow and capital requirement solutions as well as trustee and recordkeeping services for firms with complex retirement plan structures.

## **Key Services**

Benefits/Retirement Programs  
Financial Services/Management

# SILVER SAND CASTLE

---

## Davidson Legal Staffing



Angela Parkinson  
225 Broadway, Suite 450  
San Diego, CA 92101  
619-230-7680 t  
619-230-7685 f

[angela.parkinson@davidsonstaffing.com](mailto:angela.parkinson@davidsonstaffing.com)  
<http://www.davidsonstaffing.com>

Since 1987, Davidson Legal Staffing has specialized in finding highly qualified talent for leading California law firms and corporations. As a full-service provider, we are a true staffing partner ready to meet all of your temporary, temp-to-hire, and direct hire staffing requirements.

### **Key Services**

Placement Services - Permanent  
Placement Services - Temporary

# SILVER SAND CASTLE

---

## Konica Minolta Business Solutions



# KONICA MINOLTA

Tim Cresto  
5959 Cornerstone Ct. West, Suite 200  
San Diego, CA 92121  
858-348-2228 t  
858-535-1693 f  
[tcresto@kmb.konicaminolta.us](mailto:tcresto@kmb.konicaminolta.us)

Forty-seven of the top 100 law firms are now using Konica Minolta legal solutions to increase productivity and efficiency in the way they produce and manage documents. We offer new hardware and software technologies to boost return on investment of existing resources, and to reduce operating costs going forward.

### **Key Services**

Copiers

Facilities Management

Document Management/Retrieval

# SILVER SAND CASTLE

---

**Nationwide Legal, Inc.**



Sigrid Propper  
121 Broadway, Suite 332  
San Diego, CA 92101  
619-232-7500 t  
619-232-7600 f

[spropper@nationwideasap.com](mailto:spropper@nationwideasap.com)  
<http://www.nationwideasap.com>

Nationwide Legal is a solution provider for all your attorney service needs. Services include e-File, PDF/fax filing, service of process, messenger, and reprographics. With 7 offices in California, we can provide a hand holding approach through our experienced specialist. All services are available throughout the U.S.

## **Key Services**

Attorney Services

Legal Research

Messenger/Delivery Services

# SILVER SAND CASTLE

---

## Peterson Reporting, Video & Litigation Services



Brenda Peterson  
530 B Street, Suite 350  
San Diego, CA 92101  
619-260-1069 t  
619-688-1733 f

[brenda@petersonreporting.com](mailto:brenda@petersonreporting.com)  
<http://www.petersonreporting.com>

Peterson Reporting remains one of California's largest independently owned litigation support firms working globally 24/7/365. Digitized transcripts and exhibits allow us-and you-to work in a more environmentally friendly way. Peterson offers reporting, video, videoconferencing, document management and trial presentation to ensure efficiency, cost savings and one point of contact.

### **Key Services**

Court Reporting  
Litigation Support  
Video Conferencing

# SILVER SAND CASTLE

---

**Union Bank**



Whitney Price  
530 B St., Ste. 1300  
San Diego, CA 92101  
619-230-3013 t

[whitney.price@unionbank.com](mailto:whitney.price@unionbank.com)

The Private Bank Legal Specialty group at Union Bank provides specialized financial solutions for law firms and their partners, associates and staff. Clients receive well-crafted financial guidance from a dedicated Relationship Manager and a team of experts who are focused on their industry.

For more information, contact Whitney Price, Team Lead for the Private Bank's Legal Specialty Group in San Diego at 619-230-3013.

## **Key Services**

Financial Services/Management

# BRONZE BOOGIE BOARD

---

## AHERN Insurance Brokerage



Ellen M. Ahern  
9655 Granite Ridge Dr., #500  
San Diego, CA 92123  
858-571-9030 t  
858-571-9010 f

[eahern@aherninsurance.com](mailto:eahern@aherninsurance.com)  
<http://www.aherninsurance.com>

Ahern Insurance Brokerage (AHERN) is an independently owned insurance agency specializing in the insurance needs of law firms. AHERN provides insurance products that include coverage for Professional Liability, General Liability, Property, Workers' Compensation, and Employment Practices Liability, as well as Medical, Disability, Life and Retirement Benefit Plans. AHERN is the Endorsed Insurance Broker for the San Diego County Bar Association.

### **Key Services**

Benefits/Retirement Programs  
Insurance Related Services

# BRONZE BOOGIE BOARD

---

## Canon Business Solutions



Nigel Thorp  
9330 Scranton Road, Suite 120  
San Diego, CA 92121  
858-202-3900 t

[nthorp@solutions.canon.com](mailto:nthorp@solutions.canon.com)  
<http://www.solutions.canon.com>

Canon Business Solutions helps the legal industry to create effective document management systems using the latest cutting edge technology.

### **Key Services**

Copiers  
Cost Recovery  
E-Discovery

# BRONZE BOOGIE BOARD

---

## Hutchings Court Reporters

**HUTCHINGS** Local | National | International  
**COURT REPORTERS** World-Class Service Since 1953

[www.hutchings.com](http://www.hutchings.com) | 800-697-3210

Jeffrey P. Koller

707 Broadway, Suite 1210

San Diego, CA 92101

800-697-3210 t

[jeffk@hutchings.com](mailto:jeffk@hutchings.com)

Hutchings Court Reporters

Local | Statewide | National | International

*Anytime, anywhere. Rely on Hutchings for all your local and out-of area deposition and depository needs.*

Court reporters, conference rooms, interpreters, video, videosynchronization, videoconferencing plus text and videostreaming. Online scheduling and calendar review, digital transcript and document depositories, as well as real time services are some of the cost-savings technology features available. Hutchings' experience and insight in implementing successful court reporting programs can be a tremendous value to your legal team and clients.

### **Key Services**

Court Reporting

Litigation Support

Video Conferencing

# BRONZE BOOGIE BOARD

---

## IKON Management Services



---

A RICOH COMPANY

Catherine Clement  
7565 Mission Valley Road, Suite 100  
San Diego, CA 92108  
619-725-8281 t  
619-220-6069 f  
[cclement@ikon.com](mailto:cclement@ikon.com)

IKON offers a comprehensive portfolio of document management products and services to help law firms and corporate counsel manage their entire document workflow, whether its on-site copy and mail centers, off-site imaging and processing work, electronic discovery, data forensics, records management or other litigation support services.

### **Key Services**

Litigation Support  
Facilities Management  
Copiers

# BRONZE BOOGIE BOARD

---

## LAW DAWGS/QUID PRO QUO



Dyana R. Veigele  
402 W. Broadway, Ste. 400  
San Diego, CA 92101  
619-446-5665 t  
619-595-3150 f  
[dv@ppqlegal.com](mailto:dv@ppqlegal.com)

**LAW DAWGS:** National Legal and Corporate staffing provides full-service staffing and placement of support and administrative personnel on temporary, project, temp-to-hire, and direct hire bases.

**QUID PRO QUO:** Global attorney and executive search. Provides worldwide search and recruitment services for law firm associates and partners and corporate-c-suite executives.

### **Key Services**

Temporary/Permanent Placement  
Litigation Support  
Recruiting/E-cruiting

# BRONZE BOOGIE BOARD

---

## Project Leadership Associates



Michael Matveychik  
200 W. Adams St., Ste. 250  
Chicago, IL 60606  
312-876-2795 t  
312-441-0088 f

[mikem@projectleadership.net](mailto:mikem@projectleadership.net)

Project Leadership Associates provides business technology solutions that empower small, middle market and enterprise organizations with services across four core solution groups; Strategy & Execution, Business Operations, Applications, and Infrastructure. We focus on delivering all of our services with industry leading thought-leadership, seasoned senior business technology consultants and strong business understanding.

### **Key Services**

Network Administration  
Document Management/Retrieval  
Case Management

# CATCH THE WAVE

---

AFLAC



Steve Heroux  
4858 Mercury St., #106  
San Diego, CA 921111  
858-822-9893 t  
858-571-4457 f  
[sandiegoaflac@gmail.com](mailto:sandiegoaflac@gmail.com)  
<http://www.aflac.com>

AFLAC benefits provide cash directly to our policyholders in the event of any illness or injury. AFLAC is offered through payroll deduction, at no cost to the employer. Simply offering medical insurance will not protect your employees and their families when they need it most. AFLAC has you under our wing.

## **Key Services**

Benefits/Retirement Programs  
Human Resources  
Insurance Related Services

# CATCH THE WAVE

---

## Blumenthal Insurance Services



Mark Blumenthal  
830 Orange Ave. Ste. J2  
Coronado, CA 92118  
619-435-6534 t  
619-437-1543 f

[mark@blumenthalinsurance.com](mailto:mark@blumenthalinsurance.com)  
<http://www.blumenthalinsurance.com>

Blumenthal Insurance Services is a full service Independent Insurance Agency doing business throughout the San Diego area and based in Coronado. President Mark Blumenthal has worked with the legal industry for over 3 decades in all insurance related areas. The Blumenthal Team is ready to help you with any of your insurance challenges...as we already do with many of your ALA member.

### **Key Services**

Insurance Related Services

# CATCH THE WAVE

---

## Complete Office of California, Inc.



Complete Office

Gary McKimney  
13465 Gregg Street  
Poway, CA 92064  
858-435-7070 t  
858-435-7075 f

[gmckimney@completeofficeca.com](mailto:gmckimney@completeofficeca.com)

Complete Office is a locally owned and operated distribution company that specializes in office furniture, technology products, and break room/janitorial supplies. We deliver next day throughout the United States. We provide a leading edge, technology based distribution system that ensures our customers get what they want, when they want it.

### Key Services

Coffee/Refreshment Services

Furniture

Office Supplies/Stationery/Forms

# CATCH THE WAVE

---

## Copper Conferencing



Sara Stilson  
12202 Airport Way, Ste. 140  
303-951-4178 t  
866-903-7521 t  
720-221-0664 f

[sales@copperconferencing.com](mailto:sales@copperconferencing.com)  
<http://www.copperconferencing.com>

Copper Conferencing is a suite of audio and web conferencing tools designed specifically for legal administrators to help you cut costs and increase your efficiency. Our easy-to-use online customer portal empowers you to manage your account, add client matter numbers, view usages or pay invoices and access recordings or reports.

### **Key Services**

Conferencing Calling  
Video Conferencing  
Marketing

# CATCH THE WAVE

---

## Cor-O-Data



Stuart Johnson  
12375 Kerran Street  
Poway, CA 92064  
858-748-1100 t  
858-748-5928 f

[sjohnson@corodata.com](mailto:sjohnson@corodata.com)

Cor-O-Data Records Management is proud to have grown over the last 20+ years to be the largest independent firm in America. *Great service and an incredible value.*

### **Key Services**

Document Management/Retrieval  
Offsite Storage  
Records Management

# CATCH THE WAVE

---

## Equitrac Corporation



Aimee Spirlin  
1000 South Pine Island Road, Suite 900  
Plantation, FL 33324  
954-888-7800 x1642 t  
954-475-1496 f  
[aspirlin@equitrac.com](mailto:aspirlin@equitrac.com)  
<http://www.equitrac.com>

Equitrac provides integrated cost recovery and print management software that helps law firms accurately capture, allocate and bill for all client-related expenses. Equitrac's solutions are mission-critical to all firms that are looking to effectively manage their printing environments, reduce printing costs, increase security and promote environmental sustainability.

### **Key Services**

Cost Recovery

Print Management

# CATCH THE WAVE

---

## First Legal Network

# First Legal | Network

Support Services ● Investigations ● Document Solutions

Jeff Diaz  
1111 6<sup>th</sup> Avenue, Suite 204  
San Diego, CA 9210  
619-231-9111 t  
619-231-1361 f

[jdiaz@firstlegalsupport.com](mailto:jdiaz@firstlegalsupport.com)  
<http://www.firstlegalsupport.com>

For over 25 years, the First Legal Network has been providing an array of services to the Legal and Insurance communities. Our solution includes Attorney Services, Investigations and Document Management Solutions. We are strategically located with 14 offices in California, Arizona and Nevada.

### **Key Services**

Attorney Services

Document Management/Retrieval

Messenger/Delivery Services

# CATCH THE WAVE

---

## Innovative Computing Systems, Inc.



James Waryck  
2780 Skypark Drive, Suite 125  
Torrance, CA 90505  
800-541-0450 t  
800-698-4493 f  
[jwaryck@innovativecomp.com](mailto:jwaryck@innovativecomp.com)

Innovative Computing Systems, Inc. has focused on technology needs of law firms since 1989. Our quality services include design, planning, deployment, and support of local and wide area networks, with VoIP, video conferencing and data integration expertise. We provide these services via a team of highly-skilled engineers and project managers.

### **Key Services**

Network Administration  
Disaster Prevention/Recovery  
Video Conferencing

# CATCH THE WAVE

---

## Iron Mountain



Debbie Richardson  
6935 Flanders Drive  
San Diego, CA 92121  
858-455-9983 t  
858-824-9302 f

[Deborah.Richardson@ironmountain.com](mailto:Deborah.Richardson@ironmountain.com)

We're Iron Mountain, an information management company. Iron Mountain is the world leader in information management services, assisting more than 140,000 organizations in 39 countries on five continents with storing, protecting and managing their information. On their behalf, we currently safeguard and provide access to more than 425 million cubic feet of paper records, 10 billion emails, 65 million computer backup tapes, 2.5 million PCs and 20,000 servers, and the list is exponentially growing. We're proud that our customers have put their trust with us. We safely store some of the world's most valuable historical artifacts, cultural treasures, business documents and medical records. To properly protect and render this information, Iron Mountain employs 21,000 professionals and boasts an unrivaled infrastructure that includes more than 1,000 facilities, 10 data centers and 3,500 vehicles.

### **Key Services**

E-Discovery  
Offsite Storage  
Records Management

# CATCH THE WAVE

---

**Morgan Stanley Smith Barney**

**Morgan Stanley  
Smith Barney**

Dax Fletcher, CRPS

619-238-3438 t

619-235-9313 f

[dax.fletcher@mssb.com](mailto:dax.fletcher@mssb.com)

<http://www.mssb.com>

As a *Chartered Retirement Plans Specialist* (CRPS), Dax has built a practice in helping create, implement and service retirement plans catering to Law Firms. His clientele extends throughout California ranging from San Diego to San Francisco. Dax's team takes on the role of enrolling participants, employee education and investment advisor.

## **Key Services**

Benefits/Retirement Programs

Financial Services/Management

Insurance Related Services

# CATCH THE WAVE

---

## Norco Delivery Services



William Patterson  
3555 Aero Court  
San Diego, CA 92123  
800-683-7648 x203  
800-894-7077 f

[wpatterson@norcodelivery.com](mailto:wpatterson@norcodelivery.com)

<http://www.norcodelivery.com>

**Norco** began in 1957 as an independent courier company. Now covering California, Arizona and Nevada, services include overnight delivery, messenger, courier, U.S. Mail process/distribution and legal services. Our competitive rates, **9 PM** drop boxes and Visual Proof of Delivery represent just a few examples of our commitment to exceed your expectations.

### Key Services

Attorney Services

Legal Research

Messenger/Delivery Services

# CATCH THE WAVE

---

## Océ Business Services



### Océ Business Services

Joseph Reges  
460 W. 34<sup>th</sup> Street  
New York, NY 10001  
858-750-6871 (local)  
888-623-2668 t  
212-502-2113 f

[info@obs-innovation.com](mailto:info@obs-innovation.com)  
<http://www.obs-innovation.com>

Océ Business Services is one of the world's leading providers of document process management services and technology to law firms, corporations and the public sector. Its spectrum of managed solutions spans the document lifecycle. These include print/copy, fleet, mail services, Six Sigma® based performance management, records management and e-Discovery.

#### **Key Services**

Litigation Support  
E-Discovery  
Records Management

# CATCH THE WAVE

---

## Olpin Group



Tim Rudge  
Scott Olpin  
4881 Main Street  
Yorba Linda, CA 92886  
714-970-2299 t  
714-970-7572 f  
[scott@olpingroup.com](mailto:scott@olpingroup.com)

Save valuable time and office space while accessing case files and reference materials. The Olpin Group is experienced in providing storage and retrieval solutions unique to law firms.

Specialties include:

- High-quality, high-density mobile shelving
- Attractive, versatile stationary shelving
- Custom mailroom and copy room solutions
- Flexible, efficient war rooms

### **Key Services**

Document Management/Retrieval  
File Cabinets/Systems  
Furniture

# CATCH THE WAVE

---

## Personal Touch Dining



Tracy Zemke  
9888 Waples St.  
San Diego, CA 92121  
858-638-0672 t  
619-923-2100 f

[tracy@personaltouchdining.com](mailto:tracy@personaltouchdining.com)

Full Service Catering for every occasion. We offer Express Catering for your business meetings to Cocktail Parties, Picnics, Company Treats, Holiday Parties and more. Casual to Black Tie, Premises or off, we are your one stop company for everything including rentals, entertainment or any other service you might need.

### **Key Services**

Catering Services

Hospitality

Special Events Services

# CATCH THE WAVE

---

## Rainbow Vending & Office Coffee Service



Toni Arzillo  
5515 Market St.  
San Diego, CA 92114  
619-808-2130 t  
619-527-2495 f

[Toni@rainbowvending.com](mailto:Toni@rainbowvending.com)  
<http://www.rainbowvending.com>

Rainbow Vending and Gourmet Coffee serves San Diego's leading companies including Costco, Qualcomm, Sony and the San Diego Zoo. We specialize in bringing great products, premium service and value together to fulfill our customer needs.

Rainbow Vending Quality-Value-Service, Second to None!

**Rainbow Vending is the Proud Recipient of the  
2010 NAMA Vend Operator of the Year Award**

### **Key Services**

Vending

Coffee/Refreshment Services

# CATCH THE WAVE

---

TERIS



*Sophisticated Litigation Support*

Patrick Conolly  
655 W. Broadway, Suite 200  
San Diego, CA 92101  
619-231-3282 t  
619-231-3281 f  
[pconolly@teris.com](mailto:pconolly@teris.com)

TERIS is a full-service document and case management solutions company, specializing in serving the production needs of the legal and corporate communities. Primarily focusing on the litigation support services industry. TERIS's service solutions fall within five key segments:

- E-Discovery
- Consulting and Project Management
- Imaging & Coding
- Repository/Hosting
- Traditional Services

## **Key Services**

Copy Services

E-Discovery

Image/Copy Services

# SURF'S UP

---

## Document Technologies, Inc. (DTI)



### DOCUMENT TECHNOLOGIES, INC.

[www.dtiglobal.com](http://www.dtiglobal.com)

Diane Pieretti

Director of Sales, West Region

545 Sansome St.

San Francisco, CA 94111

650-438-1942 t

[dpieretti@dtiglobal.com](mailto:dpieretti@dtiglobal.com)

<http://www.dtiglobal.com>

Based in Atlanta, we provide Management Services and Litigation Services to law firms and corporations nationally. Services include traditional Management Services such as reprographics, mailroom/courier, hospitality (kitchens and conference room set-ups), office supply management, reception and records management. DTI's services also include on-site litigation support for scanning/OCR/branding, blowback printing and CD creation/duplication; off-site litigation services for EDD processing and consulting; forensics, web hosting; and litigation support certification training.

### Key Services

Facilities Management

Litigation Support

Outsourcing

# SURF'S UP

---

**Esquire Innovations, Inc.**



Susan McClellan  
42690 Rio Nedo Way, Suite C  
Temecula, CA 92590  
951-506-5641 t  
951-506-3085 f  
[susan.mcclellan@esqinc.com](mailto:susan.mcclellan@esqinc.com)

Esquire Innovations Inc. is a leading provider of Microsoft Office integrated applications for the legal market. Esquire's products: iCreate, iScrub, iRedline, and iDoc ID automate document production, comparison and metadata management.

## **Key Services**

Document Management/Retrieval  
Desktop Software, Templates & Macros

# SURF'S UP

---

## LANsolutions LLC



Julie Homan  
6359 Nancy Ridge Drive  
San Diego, CA 92121  
858-587-8000 t  
858-587-0712 f

[jhoman@lansolutions.net](mailto:jhoman@lansolutions.net)  
<http://www.lansolutions.net>

LANsolutions solves complex business challenges with leading-edge computer network system solutions and services that fit each client's technology requirements and business objectives. We combine knowledge, experience, the proper tools, and integrity, along with top-level relationships with key vendors such as Microsoft, Novell, Workshare and Worldox, Prolaw.

### **Key Services**

Disaster Prevention/Recovery  
Network Administration  
Outsourcing

# SURF'S UP

---

## Office Depot Business Solutions Division



Janet La Framboise  
6170 Cornerstone Ct. E #180  
San Diego, CA 92121  
858-352-0464 t  
858-352-0486 f

[Janet.LaFramboise@officedepot.com](mailto:Janet.LaFramboise@officedepot.com)

At Office Depot, we do more than just sell office products; we offer solutions and services that make your firm more efficient, more simplified and more productive.

We use our buying power for the direct benefit of the customer, we are committed to cost-optimization, effective vendor management and outstanding merchandising operations.

### **Key Services**

Office Supplies/Stationery/Forms

Furniture

File Cabinets/Systems



---

## **IN KIND SPONSORSHIPS**

---

*Business Partners are a valuable resource  
and contribute greatly to our success.*

# ACCOUNTING SPONSOR

---

## Considine & Considine



Earning Your Trust Since 1946

Jessica Salus  
1501 5<sup>th</sup> Avenue, Suite 400  
San Diego, CA 92101  
619-231-1977 t  
619-231-8244 f  
[jps@cccpa.com](mailto:jps@cccpa.com)  
<http://www.cccpa.com>

Considine & Considine is a full service accounting firm offering professional and personalized services to business and professional practice owners in the areas of audit, taxation, estate and retirement planning, and pensions.

### **Key Services**

Accounting Services

Benefits/Retirement Programs

# ADVERTISING/MEDIA SPONSOR

---

## San Diego Business Journal

---

# SAN DIEGO BUSINESS JOURNAL

---

Linda Olander  
4909 Murphy Canyon Road, Suite 200  
San Diego, CA 92123  
858-277-2914 t  
858-277-6398 f  
[lolander@sdbj.com](mailto:lolander@sdbj.com)  
<http://www.sdbj.com>

Where you market your company is one of the most important business decisions you can make. For 30 years, the San Diego Business Journal has delivered award-winning editorial coverage of the San Diego business community. Our first-rate editorial and research team provides comprehensive analysis of the community's ever-changing economic scene.

### **Key Services**

Marketing  
Publications

# PRINTING SPONSOR

---

**BurdgeCooper**



Paul Kochanowski  
1565 East 23<sup>rd</sup> Street  
Los Angeles, CA 90011  
800-421-8703 t  
213-747-3035 f

[paulk@burdgecooper.com](mailto:paulk@burdgecooper.com)  
<http://www.burdgecooper.com>

BurdgeCooper is a national printing company specializing in fine printing and engraving. Law firms have depended on our 80 years of experience to assist in printing and engraving their stationery.

## **Key Services**

Printer/Engraver  
Marketing

# REPROGRAPHICS SPONSOR

---

## Knox Services



Mary Bauer  
401 West A Street, Suite 140  
San Diego, CA 92101  
619-230-6300 t  
619-795-3143 f

[mbauer@knoxservices.com](mailto:mbauer@knoxservices.com)  
<http://www.knoxservices.com>

Knox Services is the largest, full service legal support provider in the West. We can manage your documents, whether you want them filed, served, researched, copied, or imaged. We also offer Total Electronic Discovery Solutions, from forensic extraction to litigation support.

### Key Services

Attorney Services  
Image/Copy Services  
Document Management/Retrieval

# WEBSITE SPONSOR

---

**WebJuris**



José Rosa  
3609 Ingraham St.  
San Diego, CA 92109  
858 483-1866 t  
858 764 9736 f  
[info@webjuris.com](mailto:info@webjuris.com)  
<http://www.webjuris.com>

WebJuris offers a complete range of web services to law firms including design, Search Engine Optimization, Pay Per Click Management and web analytics. WebJuris acts as an “in-house” team of web and technology experts. It’s about time you let WebJuris show your firm the POWER of the web.

## **Key Services**

Internet/Intranet/Extranet

# LEGAL RESOURCE FAIR

---

**CalExpress**



Chad Skolte  
917 W. Grape St.  
San Diego, CA 92101  
619-685-1122 t  
619-685-1124 f  
[chads@calexpress.com](mailto:chads@calexpress.com)

CalExpress is a regional Attorney and Messenger Service located in downtown San Diego. We provide comprehensive legal support services throughout Southern California and maintain affiliates across the nation. CalExpress – Owner operated since 1988 – The Best Choice for Same Day Service in San Diego for over 20 years.

## Services

Attorney Services  
Messenger/Delivery Service  
Copy Services

# LEGAL RESOURCE FAIR

---

## Esquire Litigation Solutions



**ESQUIRE**  
SOLUTIONS  
an Alexander Gallo Company

Beau Towers  
110 W. C St., Ste. 1600  
San Diego, CA 92101  
619-977-3850 t  
619-234-0668 f

[btowers@esquiresolutions.com](mailto:btowers@esquiresolutions.com)

Esquire Litigation Solutions, formerly Legal Reprographics Inc., is clearly the leader for all of your litigation needs in San Diego since 1991. Our services: copy, scan, data, design, forensic collections, E-Discovery, and hosting. We operate in the largest completely secured facility in San Diego and are open 24/7.

### **Key Services**

E-Discovery

Image/Copy Services

Litigation Support

# LEGAL RESOURCE FAIR

---

## H.G. Litigation



Kristin Henjum  
2501 Oak Lawn Ave., Ste. 600  
Dallas, TX 75219  
310-650-0597 t  
[khenjum@hglitigation.com](mailto:khenjum@hglitigation.com)

HG Stands ready to assist you with all of your litigation support needs. With over 25 years in the industry, our dedicated team of litigation support specialists and certified court reporters are prepared to assist you in all aspects of Deposition Services, Video/Multimedia Services, and Copying/Scanning Services

### **Key Services**

Court Reporting  
Litigation Support  
Video Conferencing

# LEGAL RESOURCE FAIR

---

## Kimball Office and Interior Solutions of Southern California



Paula Clark-Waller  
161 14<sup>th</sup> Street  
San Diego, CA 92101  
619-925-0039 t  
801-531-7545 f

[paula.clark@kimball.com](mailto:paula.clark@kimball.com)  
<http://www.kimballoffice.com>

Kimball Office is moving forward in a surprising way. By offering a rich tapestry of today's design-relevant, sustainable products and a legacy of quality, heritage brand furniture that is deeply rooted in a warm customer first culture. Kimball Office is positioned to not only inspire but to deliver inspiration.

### **Key Services**

File Cabinets/Systems

Furniture

Consulting/Space Planning

# LEGAL RESOURCE FAIR

---

## LPE, Inc./Logo Product Experts



Chris Elliott  
1042 N. El Camino Real #B371  
Encinitas, CA 92024  
760-931-2633 t  
760-931-5976 f  
[chris@lpeusa.com](mailto:chris@lpeusa.com)  
<http://www.lpeusa.com>

LPE produces unique gifts, apparel and promotional products imprinted with your logo to help increase sales, build targeted tradeshow traffic, enhance corporate image, and motivate & reward customers and employees. Branding your firm in a professional, unforgettable and positive way.

### Key Services

Gifts - Corporate  
Marketing  
Promotional Products

# LEGAL RESOURCE FAIR

---

## Mr. Copy Smart Document Solutions, A Xerox Company



Kelley McDermott  
5657 Copley Dr.  
San Diego, CA 92111  
[kmcdermott@mrcopy.com](mailto:kmcdermott@mrcopy.com)

We are the area's largest technology and services company specializing in workflow solutions and office systems. From document management to collaborative communication tools and multifunction systems, we provide the broadest portfolio of technology and services for companies of any size and in any industry.

### Services

Cost Recovery  
Document Management/Retrieval  
Copiers

# LEGAL RESOURCE FAIR

---

## Nika Water



Paul Deutz  
P. O. Box 2348  
La Jolla, CA 92038  
858-337-2384 t  
800-545-5841 f  
[Paul@nikawater.org](mailto:Paul@nikawater.org)

Nika Water is a Southern California bottled water company that donates 100% of profits to clean water projects in developing countries. We have committed over \$320,000 so far! Plus, Nika is one of the most eco-friendly bottled waters. We achieve this through the use of 100% post-consumer plastic bottles, 1 for 1 recycling and a reforestation program.

### **Key Services**

Health & Wellness

Coffee/Refreshment Services

Office Supplies/Stationery/Forms

# LEGAL RESOURCE FAIR

---

WAMS, Inc.



Kevin Haight  
135 S. State College Blvd., Ste. 265  
Brea, CA 92821  
800-421-7151 t  
714-256-1819 f  
[khaight@wamsinc.com](mailto:khaight@wamsinc.com)

WAMS, Inc. is the premier provider of IT support and solutions to law firms since 1974. Our experienced, friendly staff works with you to implement proven technologies that are reliable, secure and cost-effective. We have expertise in Backup/Disaster Recovery, Virtualization, VoIP, training and more. Call for your free network assessment.

## **Key Services**

Network Administration  
Disaster Prevention/Recovery  
Outsourcing



## **SAN DIEGO CHAPTER**

 A Chapter of the  
Association of Legal Administrators

---